

After a 5-year career break to focus on small-scale entrepreneurial and freelance projects, I am eager to re-enter the workforce as an employee. Thanks to my 10-year postgraduate architectural-design work experience, before retraining from 2015 to 2017 in management consulting at Ernst & Young, I bring a variety of skills and expertise, including: SaaS solutions design, customer-insight gathering, project management, and communication skills.

Corporate break

1 November 2020 - 1 August 2024 **SMALL-SCALE PROJECTS**

LONDON, UK

Senior Consultant, Founder, UX Designer, Product Manager

- Conducted feasibility studies for my own **legal-tech** venture, **developing UX design skills** from research to prototype, and **product management skills** with Jira, Trello, Asana, Agile PM, originating products through continuous iterations
- Marketised own skills for **marketing** www.evolution-consult.com/cbmx, and **UX design** www.evolution-consult.com/cbux, thanks to my proficiency in Figma and Adobe CS, and **15+ years practicing design principles** in several disciplines
- **Led** for 2 years a personal venture in tele-health, www.evolutionmcb.com, **proving ability to lead over 30 contractors and multiple projects simultaneously, prioritizing tasks, and meet deadlines, working in cross-functional teams**
- **Advised** via my own agency, www.evolution-consult.com, leveraging strong **problem solving & communication skills**
- **Provided guidance to early-stage start-ups CXOs**, thanks to **data-driven insights** and **strong interpersonal skills**, demonstrating **strong analytical skills** and the ability to identify and solve complex problems, also at design level

1 June 2017-present **OWN LEGAL WORK, CHILDCARE**

PERU, ECUADOR, FRANCE, UK

Pro-bono educator in foreign missions & UK nurseries; Legal Advocate

- **Conducted own legal work in the UK & Peru, speaking to lawyers, getting in-depth understanding of workflows**
- **Resorcesfully planned & delivered** educational activities, EYFS to KS2, and cared for children in missions & nurseries

Corporate work

27 March 2019 - 17 April 2019 [AON UK](#)

LONDON, UK

Senior Consultant, Enterprise Risk Management (employee)

- Created a highly regarded Excel tool for Rigbi Group **Corporate Governance**, as part of its **Operating Model design**
- Wrote compelling **proposals to secure 5 projects**, and pursued 1 lead in Saudi Arabia to generate \$500K+ in revenue
- Provided advice on **engagement economics and pricing strategy**, emphasizing analytical and problem-solving skills

3 August 2015 - 1 May 2017 [ERNST & YOUNG](#)

LONDON, UK

Consultant, Business Performance Improvement (employee)

- **Earned recognition** through **2 EY Impact Awards** and **28 written feedback**, demonstrating high-performance mindset
- Proven ability to **support pre-deal processes, including a due diligence on a £4bn group to a JV feasibility study**
- Played a key role in **optimizing a £24 billion portfolio of land development deals**, thanks to problem-solving skills
- **Optimized QRM processes** through a web-app, to drive efficiency by **50% in cost, 70% in time**, evidencing **BA skills**
- **Project managed the negotiation workshops for a £2m JV**, and delivered highly valued decks & investment teasers
- Presented work that led to £300K sales in implementation, then **reviewed & optimized process for its delivered Pilot**
- **Run** during a 2 month rotation the **QRM project management support & reporting for projects with £2m+ revenue**
- **Led as lead-editor a team of 10 EY colleagues** to produce a monthly newsletter, demonstrating effective leadership

1 June 2015 - 23 July 2015 [LINKLATERS](#)

LONDON, UK

Analyst, Business Strategy and Transformation (employee)

- Assisted in **originating M&A, acquisition & divestment deals** for PE clients, **evaluating investment opportunities**

8 August 2006 - 1 May 2015 [ARUP](#), [HOK](#), [RTKL](#), **OTHERS**

LONDON, UK

Design-architect (invoicing through my own Ltd)

- Leveraging design thinking, I successfully **delivered 10+ urban regeneration masterplan designs** of over 40ha each
- **Project managed** own [refurbishment design projects](#) in London, and their successful **planning application** process
- **Project managed multiple work streams** as part of masterplan design, **liaising with clients, briefing and reporting**

2010-2012 **HARVARD UNIVERSITY** (*on-campus only*)

CAMBRIDGE, USA

Advanced Master's degree. Exams at Harvard School of Design, Harvard & MIT MBAs (120 ECTS, Level 7 NVQ)

- Developed valuation, competitive analyses, customer personas and Go To Market Strategy for early-stage ventures
- Served as a Vice President of Harvard Italian Society at HKS, and as a Co-Founder of Harvard GSD Italian Society
- **Completed Entrepreneurial and Real Estate Development projects with product design and financial models**
- Recipient of the Harvard P. White and Teaching Assistant (2012), €90K merit-based 18 month scholarship (2010-11)

2000-2006 **UNIVERSITY OF ROME LA SAPIENZA** (*on-campus only*)

ROME, ITALY

Laurea Specialistica, equivalent to a Bachelor of Science plus Master's of Science degree (360 ECTS, level 7 NVQ)

- Grades: BSc (first 240 ECTS), GPA 96%; MSc (last 120 ECTS), Distinction, 110 e lode / 110 (magna cum laude)
- Majors: Building Engineering and Architecture (4/S). Laurea Specialistica Thesis: Mixed-use Master Plan project
- €25K merit scholarship (£5K for 5 years); Erasmus merit grant (2003-04); Study-Work merit fellowship (2005-06)

Certificates

- 6 courses with 100% mark, achieving the **Product Management Professional Certificate**, September 2024
- 1 course for **PMI Agile Certified Practitioner (PMI-ACP)**, cert prep for Agile **Project Management**, September 2024
- 7 courses with 100% mark, achieving the **Google UX Design Professional Specialization Certificate**, April 2024
- 1 course 100% grade, achieving the **Certificate in Negotiations by Yale University Law School**, August 2020
- 1 course 100% grade, achieving the **Certificate in American Contract Law by Yale Law School**, June 2020
- **Prince2 Foundation certificate and Practitioner** certificate. AXELOS Global. Issued Mar 2013. No Expiration
- CAMBRIDGE CERTIFICATES in **English as a foreign language at level C2** (2009) and at level **C1** (2008)
- DELF CERTIFICATES in **French as a foreign language at level B2** (2023) and at level **B1** (2022)

Courses

- 4 day **Python** training for data analysis and visualization, advanced level certificate, August 2020
- 4 day **Tableau** training for data analysis and visualization, advanced level certificate, July 2020
- 1 day **Engagement Economics**, to resource and price projects, **Ernst & Young**, January 2017
- 3 day **Effective Business Presentations** training at **Ernst & Young**, February 2017
- 1 day **Senior Consultant** checkpoint & training at **Ernst & Young**, March 2017
- 2 week **Core Management Consulting Skills** training at **EY**, November 2015

Licenses

- **CIMA Cert BA**, sponsored by EY as a mandatory ACP learning requirement. Issued Feb 2017. No Expiration
- **Buildings ENGINEER post-MSc license**, Università di Cagliari, valid in the EU. Issued Sep 2013. No Expiration
- **Buildings and Urbanism ARCH. post-MSc license**, Università di Napoli. Issued Sep 2009. No Expiration

Community work

- Actively engaged with community building initiatives for tenants unions, residents associations, MOJ volunteering roles
- Produced a praised Masterclass on nutrition, and blogged on it on MyFitnessPall, educating others during 3 lockdowns
- Delivered a variety of work, from translations to kids' educational activities, for nus, churches and nurseries in London
- Led for 1 year an EY monthly newsletter with 10 EY-colleagues reporting to me, receiving excellent written feedback
- Columnist for the EY Growth Advisory monthly newsletter, in charge of the EY Thought Leadership column production
- Organized 8 events for Harvard alumni clubs: 2 inter-Ivy for HCUK Young Alumni, and 6 speaker events for HW3D UK
- Proactively spearhead then co-led the Harvard SIG UK Chapter of HW3D, briefed the launch of Paris & NY Chapters
- Organized workshops for women's empowerment and positive attitude habits, for a YMCA women-homeless's shelter
- Led the Scout Group Fulham 1 Educational Charity for 1 year: resourced Charity Board, planned and led the activities

Personal interests

- Deep interest in AI that brings me to learning and understanding its concepts, to integrate AI into SaaS product design
- Networking at events, conferences, and online, to connect with professionals working in AI startups and product design
- Lived in 7 countries across 5 continents, developing the ability to collaborate effectively with diverse stakeholders
- Growing up in an island, as part of a linguistic & ethnic minority, fostered my resourcefulness and keenness to explore