

CRISTINA BRO

Public Resume

EDUCATION

2022 - present [INSTITUTE FRANCAIS, London, UK](#). DELF (Diploma) and French for Business

- DELF exam grades: top quintile overall, 100% in reading and comprehension (August 2022)

2010 - 12 [HARVARD UNIVERSITY, Cambridge, US](#). MDS (Adv. Degree, 120 ECTS) L.7 NVQ

- €90K EU-Italy funded *merit scholarship*: ranked 1st in my category (1m+ eligible to apply)
- *Harvard Penny White* research grant (2012); *Harvard Teaching Assistant* fellowship (2012)
- Modules include: Land Development; Entrepreneurship (Startup co-founder); Sustainability
- *GSD Italian Society's* co-founder; *HKS Italian Society at Harvard's* Vice President (2010-12)

2000 - 06 [LA SAPIENZA UNIVERSITY Rome, Italy](#). BSc+MSc (Laurea, 360 ECTS) L.7 NVQ

- €25K *merit scholarship* (2000-05); *Erasmus* (2003-04); *Study-Work merit grant* (2005-06)
- Majors: Building Engineering & Architecture. Laurea Specialistica Thesis: Master Planning
- Grades: BSc (first 240 ECTS): GPA 96%; MSc (last 120 ECTS): Distinction, 110 e lode / 110

PROFESSIONAL EXPERIENCE

2020 - present [EVOLUTION CONSULTING, London, UK](#). Independent Senior Consultant

- *Successfully analysed* SME's status-quo and *scoped* proposals to shape their future state
- *Reviewed* pitch decks to finance ventures in large scale capital projects, in Energy, RE, FS
- *Led* eCommerce EWM: talent management of 30 contractors, equity financing work, P.D.
- *Selected and interviewed* pipeline of collaborators, leveraging *MBB case studies method*

2019 - 19 [AON UK Ltd, London, UK](#). Senior Management Consultant, Level 6, ERM team

- *Created* highly praised *Corporate Gov. Review tool*, reporting directly to the Head of ERM
- *Advised* ERM on engagement economics, by creating a valued new pricing tool and SoWs
- *Co-delivered* L&D to upskill colleagues; constructively made disclosures on a 2018 report

2017 - 19 [VARIOUS FAITH MISSIONS, UK, Peru, Ecuador and France](#). Pro-bono volunteer

- *Influenced* 100s of children to achieve more, while also tutoring them in English & Maths
- *Demonstrated* resilience by overcoming no-fixed abode for years, while managing change

2015 - 17 [ERNST & YOUNG LLP, London, UK](#). Management Consultant, EY Graduate scheme

- *Selected* among the top 5% of 5K+ applicants who were hired for my EY ACP grad scheme
- *Won* 2 EY ImpactAwards and positive written feedback by 28 EY engagement stakeholders
- *Innovated* an EY initiative by leading a team of 10 for 1 year, increasing yearly output by 5x
- *Gained* experience in strategic projects, including commercial due diligence, JVs and TOMs
- *Developed* business cases, also for own solutions (e.g. for a 70% faster, 50% cheaper RPA)
- *Delivered* timely and high quality research & analysis reporting to directly to SMs and MDs
- *Drafted* the prioritisation strategy for a £24bn land development portfolio for a DIT agency
- *Praised* for my ability to break problems into components and identify workable solutions

2015 - 15 [LINKLATERS LLP, London, UK](#). Analyst, in-house strategy business services

- *Unlocked* value for Linklaters' BI and PE clients, by identifying market catalysts, trends, revenue streams that required the lawyers's contracts (BD function). M&A for Linklaters

2006 - 14 [ARUP, HOK, RTKL, London, UK](#). In-house non-independent design-contractor

- *Designed* urban-plans and defined development guidelines, which were well received
- *Project-managed* design at ARUP: briefed engineers and 3D team, raising profit by 5%

EXTRACURRICULAR ACTIVITIES

- *Led* a Scout group educational charity for 1 year; *Organised* events for Harvard alumni clubs
- *Launched* and co-led a Harvard SIG UK chapter + *briefed launch* of its Paris and NY chapters

ADDITIONAL

Languages: fluent in [English, Spanish, Italian, French](#). Hobbies: theatre, cinema, fitness, yoga