

Harvard W3D London - March 2019 News

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15 March 2019 at 11:29

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London Chapter Upcoming Events

The London Chapter of Harvard W3D is pleased to invite you to the following events in March and April 2019. Come meet and discuss with inspiring, talented women, leaders in their respective fields. Mark your calendars!

March W3D Women Speakers Series



We will be pleased to welcome **Caroline Galvan**, Senior Counsellor, European Bank of Reconstruction and Development, talk about *Women in*

Leadership in the Public and Private Sector and **Jocelyn Chang**, Senior Investment Director at the Global Innovation Fund, on *Impact Investing*. **Attendance is free but registration is required via this [link](#).**

Date: **Thursday March 28th 2019**

Time: **6:45 pm to 8pm**

Location: **125 Old Broad Street**, Gide Loyrette Nouel's offices, London EC2N 1AR



Jocelyn Cheng is an Senior Investment Director at the Global Innovation Fund with over a decade of experience in international investing. At GIF, she leads early-stage investments in impact-focused companies across sub-Saharan Africa and South Asia. Her experience spans early stage, growth equity, buyout and infrastructure investing across multiple continents. Before joining GIF, she was part of the infrastructure investing team at the Canada Pension Plan Investment Board where she completed \$1 billion worth of investments in Latin America. She was previously part of the Private Equity team at Bain Capital, and started her career in investment banking in New York and Buenos Aires at Goldman Sachs. She co-founded the property rights social enterprise Suyu in Colombia, and has also worked extensively with other social enterprises through Endeavor and the Clinton Health Access Initiative in Tanzania. Jocelyn holds an MBA from Harvard Business School, an MPP from Harvard Kennedy School, and a B.Sc.Econ (Wharton School) and a B.A. (Honors) from the University of Pennsylvania.



Caroline Galvan is Senior Counsellor at the European Bank for Reconstruction and Development, where she serves as adviser to the Senior Vice-President. She joined EBRD in the Country Strategies & EU Affairs Unit in the Vice-Presidency for Policy & Partnerships, where she led Country Strategies across 20 EBRD Teams, working at the intersection of economic policy, political and legal risk and institutional strategic priorities to identify the Bank's investment activities and policy engagement in its 37 Countries of Operations.

From 2011-2017, Caroline was Practice Lead in the World Economic Forum's (WEF) Economic Growth and Social Inclusion Team, where she served as Economist for sub-Saharan Africa and Europe, undertaking economic research on sub-Saharan Africa and Europe and presenting the World Economic Forum in media and international fora. Caroline started her career in the European Commission's DG Economic & Financial Affairs, working with the Economic Advisers. Caroline holds a BSc in Economics from the University of Groningen, an MSc (cum laude) in Economics from the University of Tilburg, and an MPA from Harvard Kennedy School.

April W3D Women Speakers Series



We will have the pleasure of having **Lydia Malakis**, from Vanguard speak about *International corporate governance and the role of investment stewardship in developing countries* and **Baillie Aaron**, CEO and Founder of Spark Inside on *Impact and Evaluation of Social Entrepreneurship, Not for Profit and Beneficiary Driven Programs*. **Attendance is free but registration is required via this [link](#).**

Date: **Thursday April 25th 2019**

Time: **6:45 pm to 8pm**

Location: **125 Old Broad Street**, Gide Loyrette Nouel's offices, London EC2N 1AR

ACP Newsletter

October 2016

Welcome!

Editors

Cristina Brodu

ACP15

mbrodu@uk.ey.com



ACP15



Hello ACPs,

Welcome to the October Newsletter! In this edition we are introduced to the ACP Leadership team for 16-17, receive some words of wisdom from [REDACTED] and enjoy a few great stories from ACP16s' Core Consulting training.

We've had a big response from ACP16s looking to get involved with the Newsletter, but we're always looking for more contributors. If you've got an idea for a new article, or would simply like to see where you could get involved, please contact one of the team.

But for now...enjoy the read!

Best wishes,

The ACP Newsletter Team and Contributors

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This month's edition:



Updates

- ▶ ACP Leadership 2016-17
- ▶ Leadership update
- ▶ Resourcing update



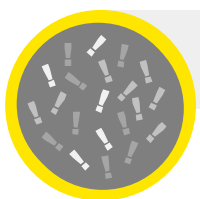
What's happening?

- ▶ Where is everyone?
- ▶ ACP Calendar



Insights

- ▶ Partner questions
- ▶ ACP project postcards
- ▶ My first day



And finally...

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- ▶ ACP stories
- ▶ Leading by example





Insights



Intern



Partner questions

ACP16



ACP project postcards

ACP16



My first day

Partner questions



Where is the most exotic place you've been to on EY business?

I better caveat that I work with the NHS, so we don't exactly go to very exotic places! Probably the most exotic would be Whitehaven Hospital in Cumbria right by Sellafield. The other hospital site would have to be in Carlisle up in the Lakes.

Favourite subject at school

English Literature, I really enjoyed reading.

What did you study/where?

French and German at Exeter University

What is your least favourite sports team?

n/a

Proudest achievement?

I would probably say it would have to be making Partner the year after I'd had my baby – the combination of those things made it a good year!

What is your go-to party tune?

"It's Raining Men" – even though it is very old it was a big hit at school.

What makes you smile?

Loads of things make me smile but probably just a bit of silliness, whether that be from my kids or people in my team. A bit of banter will always make me smile!

Big Night Out or Quiet Night In?

Quiet night in – I have a three year old and a one year old so a quiet night in with the kids asleep, a good film, some nice wine and a takeaway would be my idea of heaven.

What is your favourite international cuisine

I love Thai food, my husband and I went to Thailand for our honeymoon and Thai food would definitely have to be one of my favourite cuisines.

What is your perfect day?

A day that involved being outdoors, so maybe a day at the beach.

Have you ever hunted your own food?

I haven't no, I do love watching  but there's a difference!



Do you think your 21 year old self would apply for the ACP programme?

I did apply for graduate programmes but I didn't apply to EY at the time - probably because it would've occurred to me as being very accountancy heavy and I wouldn't have realised they had an offering in Advisory. I did a graduate scheme at the NHS however. Knowing what I know now I would've happily applied to the ACP programme yes.

What was your last holiday destination and what would you rate it out of 10?

Anglesey in North Wales, with a bunch of other families and their children. The weather was great and we were on the beach everyday so it was brilliant – 10/10. If the weather had been awful it would've probably been a 0!

Who is the best James Bond?

Daniel Craig

When you were a kid, what did you want to be when you grew up?

When I was very young I wanted to be a clown, I probably wanted to be a teacher at some point, and then when I grew up a bit more I didn't have a clue what I wanted to do.

Best EY moment?

I've been at EY for just over 10 years so there are probably loads! A recent one was doing two different ASQs, getting 10/10 and hearing what an amazing job our team is doing. Also leading a big merger of 3 hospitals in North London which became the biggest trust in the country was a massive achievement.

Which celebrity makes you angry?

A bit mean to pick on them at the moment but it would have to be the Kardashian family. Or on a very different scale I would say Donald Trump makes me very angry!

If you could work for any company other than EY, who would it be and why?

I'm definitely not planning on moving from EY but if I had to pick then perhaps it would be Google, it sounds like a cool place to work. Or it would have to be the NHS!

When was the last time you went to the Horniman?

I went last Wednesday and met up with an old colleague.

Tell us something no one at EY knows about you?

I've always had an aspiration to swim the channel since I was 12 or 13, but since then the dream has become a little bit more tarnished with reality!

Technology ACP project post card



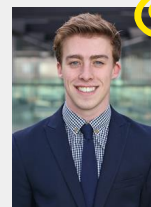
What is EY doing for the client ?

EY is GMP's Strategic Delivery Partner to help them respond to the government's Comprehensive Spending Review.

The IS Transformation Programme was part of that response, tasked to transform GMP's technology to help them become 'Fit for the Future'. GMP's ageing operational systems will be removed, and modern technology implemented to support core operational policing. This will help GMP completely change the way they police.

What am I doing on the project? A view from an ACP:

- ▶ As Business Readiness Coordinator, I have worked in a small team to shape the Business Readiness work stream across the entire Programme
- ▶ I have owned the Training analysis workstream to explore and analyse multiple options to train 10,000+ officers and staff to inform the deployment decision
- ▶ In addition, I have developed and managed a live supplier-GMP action dashboard for one of the ISTP projects to keep the project team and the supplier jointly focused on critical path activities ahead of Go Live



ACP15

GREATER MANCHESTER POLICE

3 Facts on GMP

GMP is the fourth largest metropolitan police force in the UK, with over 10,000 officers and staff
GMP polices an area of 1300km² and a population of 2.7m people

New joiners to the IS Transformation Programme are encouraged to spend a day on patrol with a police officer to understand how our work contributes to operational policing!

Has this project encouraged you to join Technology?

Though not initially particularly techie, I have become comfortable with the language used (lots of acronyms!) and have been able to contribute meaningfully to a technology-focused programme. From the exposure I have received at GMP, I would definitely consider joining Technology!

Operate ACP16: My first day



(ACP 16)



What you were expecting vs first impressions of Operate? Did you have any previous experience in this sector?

Walking through the door for my first day on client site was both a nerve wracking and exciting experience. I have no experience within Operate nor did I have any preconceptions of what to expect. My project is with [redacted] part of the energy sector – which was aligned (sort of) to my Mechanical Engineering background. So far I have enjoyed exposure to how the business runs from a strategy perspective, down to the delivery and “front line” work streams. As a first placement, I hope the broad scope within Operate will help me to develop some core consulting skills that will be invaluable as an ACP.

What was the role/most challenging thing that you had to do?

My project is coming towards the closing stages of a 2 year programme that has seen a huge transformation in the way [redacted] manage their assets. As an ACP with no prior work experience in the energy sector, a lot of reading is required to get up to speed; and there is always a new PDF or PowerPoint! My role will involve helping to develop and deliver training sessions as we begin the deployment phase of the programme. I have been given the opportunity to lead one of these sessions, which I’m very much looking forward to. It is the first time I will have done anything like it, so I am hopeful that it will be challenging and rewarding.

Any funny stories?

For such a simple task, packing often proves to be difficult and somewhat unsuccessful. True to form, on my first trip to a client site, I managed to forget my jeans and only remembered running trainers. After a day in new work shoes I opted for the trainer-suit combo as we ventured out for the first night in Stratford-Upon-Avon. The other ACP obviously decides to pick the fanciest restaurant we find and so we sit down ready for a meal. As we tuck into our first course our manager on the project walks into the restaurant and sits down a few tables back just next to the toilet. At this point all the training we’d had on personal branding and first impressions popped into my head, and I spent the rest of the night with my feet firmly under the table and hoping that I wouldn’t need the toilet! We managed to make a swift exit with our heads down to avoid any embarrassment, so fortunately there was no harm done. Safe to say I won’t be forgetting my jeans again in a hurry...

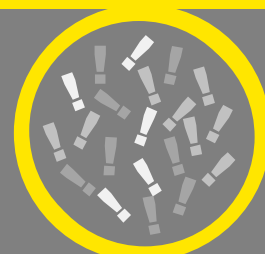
If you could give one piece of advice to the next ACP for this role what would it be?

Make an effort to build relationships with both your colleagues and clients –you’ll be spending a lot of time with them and the better the relationship the more they’ll help. Ask those “stupid” questions as early as you can. The longer you leave it the more you’ll be expected to know. Be open to learning and enjoy the new experience!





And finally...



Intern



Better questions

ACP 16



ACP stories

ACP 15



Leading by example

Better questions



..with

Date and place of birth:
University and degree: Management, Nottingham
Hobbies: Sport, Bake Off



ACP16

Questionnaire

1. What have you learned at EY?	‘Networking’.
2. Ultimate life goal?	Have dinner with “Churchy” (Stephen Church).
3. What would you sing on the X Factor?	My Heart Will Go On – Céline Dion.
4. Stupidest thing done whilst drunk?	Fell asleep in the sea on a lilo in Greece, got very burnt.
5. Time spent in front of the mirror on an average day?	15 minutes.
6. Drink of choice?	Martini
7. What kitchen utensil would you be and why?	Rolling pin, ‘cause that’s how I roll.
8. Who would you most like to meet (dead or alive)?	Leonardo da Vinci.
9. Biggest fear?	Dying alone.

To share your answers to the important questions in life, contact



Better questions



..with [redacted]

Date and place of birth: [redacted]
University and degree: Maths, University of Bath
Hobbies: Musical theatre, running



IP16

Questionnaire

1. Why might Santa put you on his naughty list?	For preferring the Chanukah fairy.
2. Earliest childhood memory?	Falling in love with the cartoon fox from Robin Hood after watching it on repeat.
3. Spirit animal?	Argued about this with my family last night – they were torn between Squirrel and Yorkiepoo.
4. Perfect first date?	Jazz bar and drinks.
5. Dream holiday?	Touring South East Asia and then a week relaxing in Bali (aka what I'm doing next summer).
6. If you had to eat a worm, how would you cook it?	Spit roast.
7. If your life had a slogan/motto, what would it be?	Never regret anything that made you happy at the time.
8. What would your superpower be?	A force field preventing other commuters coming within a 2 metre radius.
9. What happens when you get 'scared half to death' twice?	Be ¾ of the way to death.

To share your answers to the important questions in life, contact [redacted]



Better questions



..with

Date and place of birth:

University and degree:

Hobbies:

PPE, Oxford

Journalism, Bollywood dancing



ACP16

Questionnaire

1. Best EY moment?	Our EYCC coordinator singing 'I'm Too Sexy' to another room
2. If you could live anywhere, where would it be?	Right now, Zone 1. In another life, on a boat. I find water calming.
3. Spirit animal?	Something pathetic like a goat.
4. What kitchen utensil would you be and why?	Rolling pin – I'm good at smoothing things out but obvs my personality is fairly wooden.
5. Who would you most like to meet (dead or alive)?	Oprah. She emanates a warmth that I'd love to witness in person.
6. If you weren't a consultant what would you be doing?	Working for a think tank, journalist or something more political.
7. If your life had a slogan/motto, what would it be?	If the only reason for you not to do something is purely someone else's opinion, you should probably go and do it.
8. Something on your bucket list?	Give a TED Talk.
9. Something you'd bring back from your childhood?	Saved By The Bell. Everything about it, but mostly Zack Morris' bleached blonde hair.

To share your answers to the important questions in life, contact Martyn Grace – mgrace@uk.ey.com



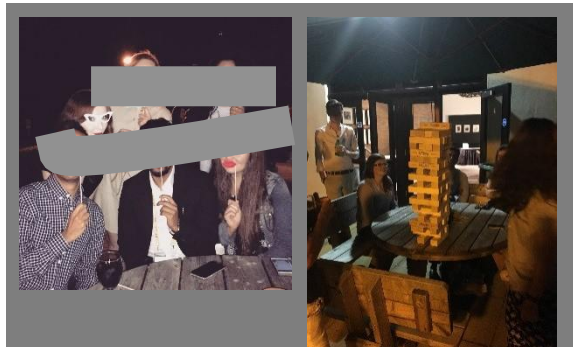
ACP stories - EYCC



After hours of travelling, we arrived at Staverton Park, surprised by the sheer number of ACP16s. The day kicked off with a welcome from Nicki Gray. After that, we had an introduction from Steve Wilkinson who insisted that we go around “killing the Hippos” (High paid people’s opinions). The main takeaways from Steve were that we should never lose sight of our client’s problems and always ask better questions. #BetterQuestions

After a light-hearted and entertaining introduction, we split up into our rooms and groups and met our facilitators. As a landing gift, they surprised us with a task of creating a presentation in 30 minutes with a table of people we had never met, before-throwing the ACPs into a small flurry of activity, even before our first proper ‘hellos’.

At the end of the day, we were then treated to a BBQ themed dinner, complete with nice weather, Pimm’s, and strawberries and cream!



We were introduced to EYX-EY’s open innovation group and its disruptive technologies. Our task was to create and pitch an innovative product using new technology that would successfully disrupt the sportswear market. It was a fast paced and energetic event, some of the ideas that ACPs came up with revolved around blockchain, wearables and augmented reality. It piqued some interest in the ACPs and introduced us to the wide range of services EY provides.



Highly competitive paper aeroplane competition!

As a part of our case study, we had the experience of role playing client interviews. Our facilitators were called on to use their best acting skills to put us through intense and bizarre interview sessions.

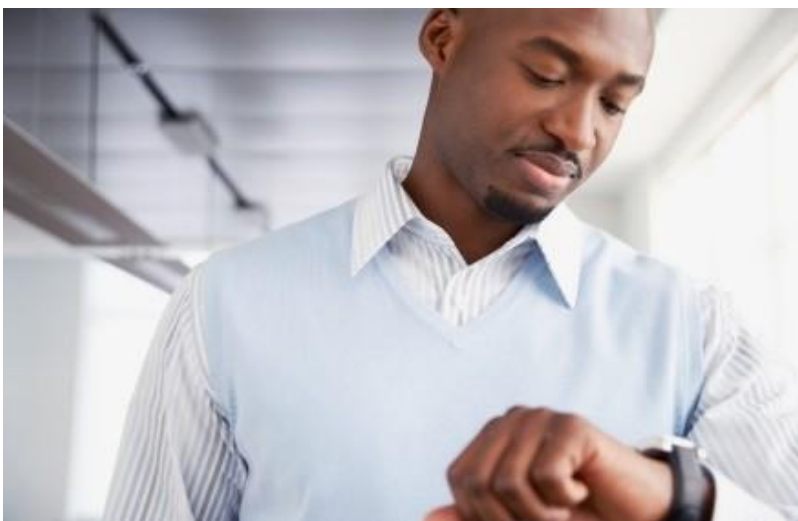
Shout out to Team Ireland for being a cheerful bunch, despite having to be awake at 3/4am on multiple occasions just to catch your flights!

ACP stories - Forfeits



A training week for some to forget and for many to remember

ACPs from around the country arrived at their Daventry EYCC training week filled with joy and excitement. A new beginning with one of the world's most prized companies. Little did they expect what was to come. ACPs were greeted to Training Day 1 with a rather strange enforcement code, ingeniously designed by facilitators to ensure that lessons ran smoothly. And if you didn't abide to the rules? Forfeit time. Forfeits can be described as gruelling acts of ridicule, whereby perpetrators were left scarred for life with embarrassment.



Room 1

Room 1 had its fair share of forfeits. An individual who arrived late was instructed to invade Room 2 and serenade them with a rendition of 'I'm a Barbie Girl'. I think that one left us all with nightmares. Singing was a common punishment in Room 1, although many of the room's participants were left speechless one morning following an inspirational cover of Adele's 'Hello'.

Lack of punctuality was certainly the most popular crime. Forfeits varied from singing, dancing, and laps of the hotel premises. Despite the cruel ridiculing nature of these punishments, one ACP seemed to react differently. Instead of his dignity being hammered into the ground he appeared to grow in confidence as he accrued forfeit after forfeit. Rumour has it that he purposely overslept one morning just so he could bathe in the limelight of multiple front of class forfeit performances which included demonstrating his own workout routine.

Room 2

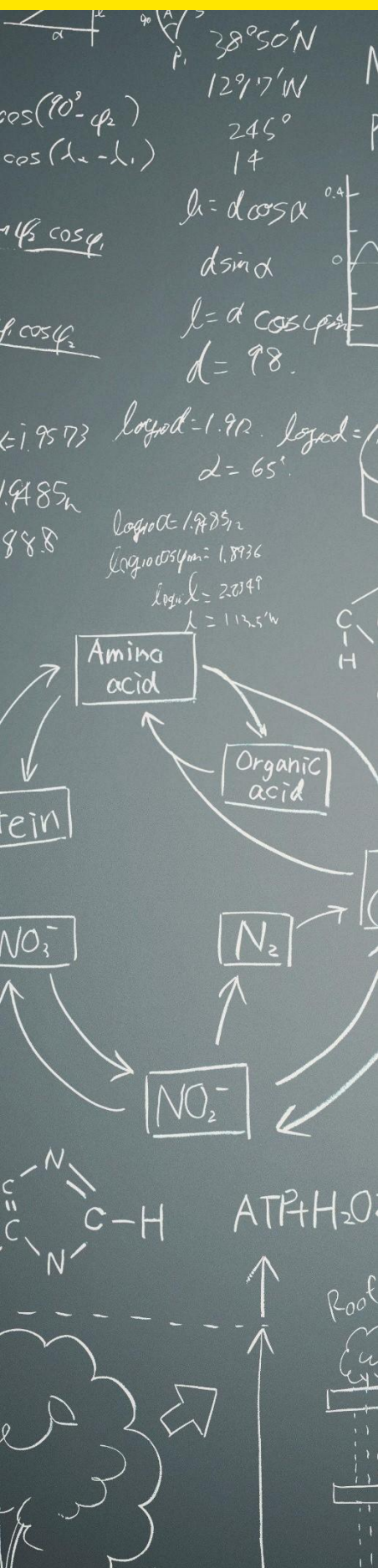
Forfeits took up a large part of Room 2's EYCC training as well. We had several awkward renditions of classic nursery rhymes and a ballroom dancing attempt that left nothing for the imagination. Perhaps the most iconic forfeit was made by an ACP that had a 30 minute extra lie-in (at least she was honest). A free range large egg was placed in the hands of the ACP and she was told to guard the egg all day and no cracks or breakages were allowed in the egg by the end of the day. The egg remained intact!

Wednesday afternoon started with our facilitator being 30 seconds late for a very important EYCC training regarding project management. Facilitators are not excluded from forfeits and there was a late suggestion from the back of the class for our facilitator to perform the classic Right Said Fred hit, "I'm too sexy". With great spirit, our facilitator put on a classic Rod Stewart wig and gave it his best shot of bellowing "I'm ...too sexy for my EY pen ...too sexy for my EY laptop ...too sexy for EY". It was a good effort and received a gentle laugh from Room 1 as Room 2 cringed from the door.

An important learning curve. A week of fun and laughter, embarrassment and ridicule. ACP16s will never be late again.



Leading by example



12 months, over 220 days at work, 3 projects, and one brand new alarm clock later; and I still managed to fall victim to the famous EYCC forfeits for being late. I must admit, singing an acapella of 'I'm a Barbie Girl' in front of the ACP16 cohort, was not what I imagined when I signed up to be an ACP coach. Then again, arriving over an hour late probably wasn't the wisest idea. After lodging a complaint about my faulty bedside socket that had failed to charge my phone the night before, I was back at the front of the classroom lecturing ACP16s on my experiences over the past year. It seemed like an eternity since we had been in Reading, solving the footwear industry's most complex supply chain issues by day and dressing up as Mexican's by night.

It came as no surprise that we had managed to win Phase 2 with Inala after last year's stellar performance. Nicki and Jane, along with C K Sanchez, had enlisted the new ACPs to take on the challenge. It turns out Inala didn't adopt any of our recommendations and the exact same issues had developed. Nevertheless, a somewhat bleary eyed ACP16 got to work on cracking the code ahead of their presentations to the board the following week.

Meanwhile, the Dublin ACP contingent assumed the role of party organisers. A spontaneous moonlit soiree on the driving range was a welcome break from P2P and O2C. As the week went on, the series of parties continued. Needless to say, there appears to be a positive correlation with the number of people doing double dream hands on a morning and the longer people stay awake the night before.

We were lucky enough to be joined by tech aficionado Mike Yorke and the OIG, midway through the week. The merry band of 'techxperts' (self-proclaimed name by Mike) ran a Dragon's Den style Hack event that aimed to solve Inala's problems through innovation. It was one of the many points throughout the week, where I was envious of the ACP16s. If only ACP15 had the chance to run a Hack. Where would Inala be now?!

Thanks to a landslide at Euston station (a problem even Harry Allport couldn't fix) we were forced to jump on a coach back to London on Friday afternoon. The journey from Northampton gave the ACP16s time to reflect on their first week in Advisory. Having been instructed by Steve Wilkinson to kill HIPPOS, watched me sing I'm a Barbie Girl and received live break dancing classes from Paul Ioannou, it is a surprise that people were not wondering what on earth was going on.

The presentations on Tuesday met inevitable criticism and questioning from the difficult Inala board. However, the well prepped ACP16s stood up to the test and capped off a brilliant induction in style. It was clear that everybody had a fantastic time over the week and it was great to be able to be on the other end of the questioning. It's astonishing to realise how much you learn in your first year here and I hope that I was able to pass on at least a small piece of advice (charge your phone before going to sleep).



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UK&I Grow Newsletter

17 March 2017



Cristina Brodu

Highlights from the latest grow event

If you had the chance to attend the latest Grow quarterly meeting, at the EY CF office on the 10th of February, you know already that it was a must-attend event: with brilliant updates about the initiatives taking place in the Grow COIs, and no scarcity of drinks from 4pm onwards.

Mona Bitar and David MacMurchy were the masters of ceremony, hosting a room filled with more than 60 of us. Unanimously applauded COIs initiatives included the new Grow Share Point, built thanks to the ACPs Andrew Brown and Namata Sebalijja.

Another key initiative was the Voice COI, reminding us to update our LinkedIn profiles and pictures! A big thanks to Bruno Sussat and Muna Summa who presented, and to those who analysed the profiles: Victoria Saez-Benito, Martyn Grace, Sean Willis, Charlotte Burns, Shafeeq Shajahan, Cristina Brodu.

Time runs out fast when there's even more drinks to welcome the community at Rocket after the event, so this time the slides on Where the Grow teams have been will be showcased [here](#)



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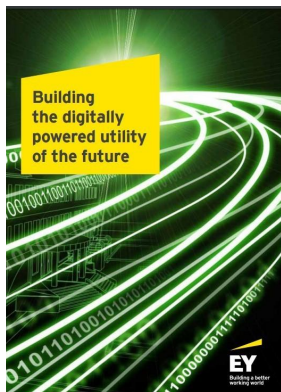


Multichannel is about customer experience: Now what?

Customer leaders, such as Uber, Alphabet and Apple, have redefined what customers now expect when dealing with any business. Why should life sciences be any different?

Web:

<http://performance.ey.com/wp-content/uploads/downloads/2016/11/EY-Performance-Customer-experience.pdf>



Building the digitally powered utility of the future

Influenced by digital experiences in other industries, customer are accustomed to personalized and on-demand service. As a result, they demand a new level of experience from their energy providers

Web:

[http://www.ey.com/Publication/vwLUAssets/EY-building-the-digitally-powered-utility-of-the-future/\\$FILE/EY-building-the-digitally-powered-utility-of-the-future.pdf](http://www.ey.com/Publication/vwLUAssets/EY-building-the-digitally-powered-utility-of-the-future/$FILE/EY-building-the-digitally-powered-utility-of-the-future.pdf)

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 GOV.UK

Blog

**Government Digital
Service**

Organisations: Government Digital Service, Cabinet Office

Could Blockchain give us the luxury of a fake-free world?

In a business striving to maintain low distribution and high demand, counterfeit goods directly conflict with the strategies of the luxury market. Blockchain offers a solution, helping consumers to not purchase fakes (credits for suggestion: Alice Tapper)

Web:

<https://www.linkedin.com/pulse/could-blockchain-give-us-luxury-fake-free-world-alice-tapper?published=t>

In tech and talented? The government's digital transformation needs you

The EY work of a 16-strong team has been helping to make government a major destination for digital, data and tech professionals (credits for suggestion: Ruta Perveneckaite)

Web:

<https://gds.blog.gov.uk/2017/03/02/in-tech-and-talented-the-governments-digital-transformation-needs-you/>

Grow Newsletter Team

For any feedback, ideas for content and any other queries please get in touch.
Thank you and until next time!
Yours truly,



Cristina Brodu